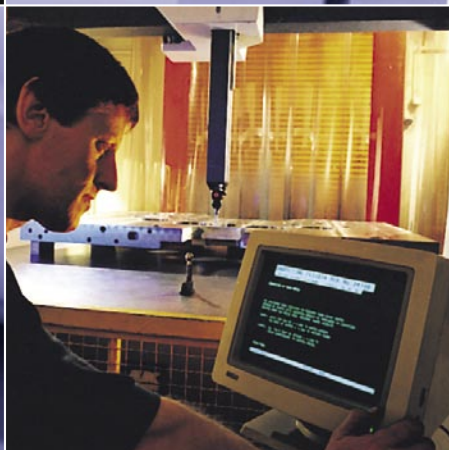
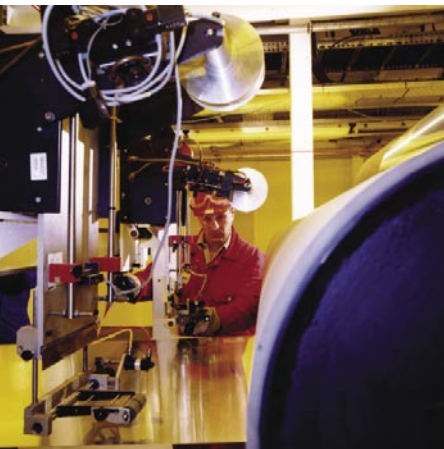


Picon vision



Picon

VISION
IN PRINT



"I'm an evangelist for the ViP process. I would urge more companies to adopt its solutions."

Tim Webb, MD Russell-Webb

Staying successful

As a supplier to the UK Print Industry, staying competitive while delivering excellence in customer service and product quality is an ever-increasing challenge.

Companies that flourish need to have explored every opportunity to reduce their running costs, build on their strengths, and continuously find smarter solutions to age-old problems, such as optimising equipment utilisation.

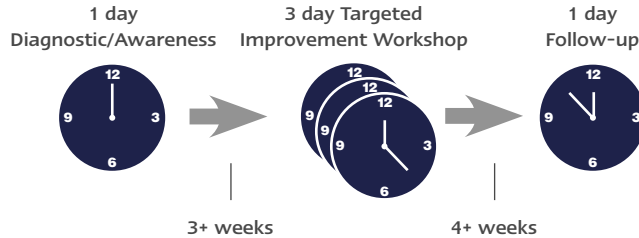
Solid foundations

As a necessary and productive first step, Vision in Print (ViP) will conduct a brief diagnostic, Premier Snapshot, to assess both current performance and map opportunities for radical improvement.

Thereafter, Picon Vision has been specifically designed for smaller companies, with up to 50 employees, where busy production schedules do not allow longer periods of participation from key staff. It builds on the clear priorities identified by the Premier Snapshot programme and delivers fast and sustainable cost savings through the introduction of Best Practice operation.

Sponsorship of this programme, by Picon, gives a cost-effective approach to help you maintain a competitive edge in your business. By covering 25% of the fees for one programme, Picon hopes to encourage participating members to take the next step towards continuous improvement, higher productivity and improved profitability.

For those Picon members larger than 50 employees Picon offers an equivalent cash discount on ViP's larger programmes better suited to their company's scale.



Picon Vision overview

Picon Vision is a low-cost intensive workshop that takes place in three phases, with a total commitment of only five days. It is a shop floor based improvement programme that focuses on those priority development areas within your business that have the potential for fast returns.

With a particular focus on cost savings, the programme will illustrate the power of Best Practice operation within a business. By achieving measurable improvements, over a short time period, your team will be motivated to expand the Picon Vision experience to other areas.

During the course, ViP engineers will coach your cross-functional team of 4-6 people - normally comprising a mix of management and shop floor personnel - in using Best Practice tools and techniques to harness the skills of your workforce and raise your company's standards to the best in industry.

Previous ViP led teams have worked together successfully to enhance existing processes

and attain new insights into old problems. Key areas tackled have included: improving makeready times, reducing waste, reducing downtime and establishing better sales order processing.

Additionally, Picon Vision is an opportunity to target and learn appropriate Lean practices that will facilitate a culture of continuous improvement.

Benefits

Every company that has undertaken a ViP led programme, has seen sustainable cost savings and gained a strong focus on problem solving that could positively change the business forever. Depending on the problem tackled, the savings often equate to over a ten-fold return on investment in the first year.

Performance

Picon Vision helps to make your staff realise that making changes for the better is not only the responsibility of senior management. Armed with a new found confidence, they will look for ways to continue the successes of the programme and help you establish a culture of continuous improvement.

Profit and cost savings

There is more to Picon Vision than just the savings and profit improvements that can be made as a result of the programme. Because improvements are accurately defined and recorded, their financial impact on your business is highly predictable. This often motivates businesses to take a whole new look at their data gathering and analysis, so that future improvement programmes can be quantified and planned.

Your investment in the future

Considering the likely payback, the investment in Picon Vision is not about finance. The real investment is just five days of your company's time. Five days that will pay for themselves time and time again by teaching your team to develop its own transition action plan and give your business the impetus for real change and improvement.

"There hasn't been one dramatic saving, rather the programme facilitated a whole bunch of changes which all added up to an impressive overall improvement."

Tim Webb, MD Russell-Webb

Find Out More

Vision in Print

Vision in Print, the Print Industry Forum, is a not for profit organisation with an independent board and the support of the DTI.

Vision in Print partners with all the major print trade bodies (including BPIF, PETF and Amicus GPMS) to ensure maximum impact in raising the competitiveness of the whole UK printing industry.

More information on these services is available on

www.visioninprint.co.uk

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Picon

Picon is an independent business support organisation providing services and developing new strategies to serve the needs of the printing, publishing, papermaking and paper converting industries' suppliers. From digital imaging to paper machine drying cylinders, Picon members supply equipment, services and expertise to companies around the world.

More information on services available to Picon members

www.picon.com

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