

Cash and Cost Reduction Seminar

from the print and packaging industry experts



How to manage your cashflow better and get your costs down faster

With cash tighter than ever and recession taking its toll on the UK print and packaging sector, Vision in Print has designed a short, sharp seminar to focus on the issues and solutions particular to our sector.

How to manage cashflow better whilst reducing costs is the central theme devised at the request of printers and packagers. The seminar offers practical techniques to identify, measure and release 'trapped cash' as well as identify new ways to take cost out of your business.

In one-day learn how to:

- **Identify where cash is tied up in your business, how to measure it and how to release it**
- **Devise fresh ways to make further cost reductions without undermining potential for recovery**
- **Find cash and cost savings from more effective 'Operations'**
- **Deliver cash and cost savings from tighter 'Financial Systems'**
- **Implement cash and cost savings from better managed 'People'**

The days involve sessions from print experts in lean manufacturing, finance and HR. Previous seminars have had 30-40 participants from right across the sector which means delegates from different companies learn from each other too.

Participating companies are entitled to a free follow up visit.

Get two places for the price of one - only £87.75 + VAT each for BPIF members.

**To register your interest for the Summer and Autumn seminars contact:
Helen Dunn on 020 7915 8320 or
helen.dunn@visioninprint.co.uk**



BACK BY POPULAR DEMAND!
More seminars in summer and autumn. Let ViP show you how to save c. £500K in just one day

Hosted by

Kodak

Supported by

BPIF
making change positive

Services Checklist

ViP and the BPIF offer a range of customised support services, programmes and courses for printers, packagers, print buyers and suppliers, all designed and delivered by print industry experts. Please tick those you are interested in and one of our specialists will contact you.

Fax to 020 7915 8395 or email charlotte.george@bpif.org.uk

Health, Safety, Environment & Quality

- Health & Safety Healthcheck
- Environmental Healthcheck
- Health & Safety Management Schemes
- ISO 14001 Environment Management Support
- FSC Chain of Custody Support
- OHSAS 18001 Health & Safety Support
- ISO 9001 Quality Management Support
- Integrated Management Systems Support
- Noise Surveys
- Interim Health & Safety Managers
- Business Continuity/Disaster Recovery Planning
- Health & Safety for Managers & Supervisors
- Environment for Managers & Supervisors
- IOSH Managing Safely Course
- CoSHH Assessment Training
- Risk Assessment Training, inc Fire
- Manual Handling Training
- Carbon Management

Technical

- Technology Healthcheck
- Design & Print Unit Reviews for In-plant Operations
- Workflow and Pre-press Reviews
- Digital Business Development
- Press and Post-press Investment Support
- Management Information Systems (MIS) Support
- ISO 12647: Colour Management Support
- ISO 7799/27001: Information Security Support
- Tender/Bid Preparation
- Dispute Resolution and Expert Witnesses
- Introduction to Print Processes
- Introduction to Print Technology (3 Days)
- Print Production Planning
- Introduction to Print Estimating

Process Improvement

- Howard Smith Snapshot (diagnostic)
- Howard Smith Snapshot *Development*
- Modular Improvement Programme (up to 25 staff)
- Kickstart (26-50 staff)
- Masterclass Lite (50+ staff)
- Masterclass (100+ staff)
- Office and Pre-press Change Cycle
- Material Waste Reduction
- Best Practice Club Visits
- Cost Reduction through Lean Workshops
- 5C/5S Workplace Organisation
- Lean Focused Maintenance
- Environmental Diagnostic

Human Resources

- HR Healthcheck
- HR Management Schemes
- Selection & Recruitment Support
- Aptitude & Psychometric Testing
- Rewards & Benefits Advice
- Performance Management Systems
- Investors in People
- Coaching and Mentoring
- Organisational Restructuring
- HR Due Diligence
- Absence Management Workshops
- Discipline & Grievance Workshops

Business Development

- Cost Rates Reviews
- Financial Management
- Business Planning
- Sales Development
- Market Research and Development
- Marketing Planning and Implementation
- Interim Management and Mentoring
- Factory Planning and Layout
- Purchasing and Supply Chain Management
- Website Design, Build and Internet Marketing
- Sales and Marketing Training and Coaching
- PAS 75 Customer Service Support
- Preparing your Business for Sale
- Customer Service Training
- The Supervisor Role Course
- Getting the Sale Course

Training

- NVQs
- Apprenticeships
- Professional Certificate in Print Management
- Technical Certificate
- Team Leader Training from ViP & BPIF Training

Legal

- Legal Plus
- Mediation

BPIF Financial-Alliance

- Acquisitions and Mergers
- Business Valuations

Your Name

Job Title

Company Name

Address

Telephone

Email